



CELEBRATING CO-OPERATIVES



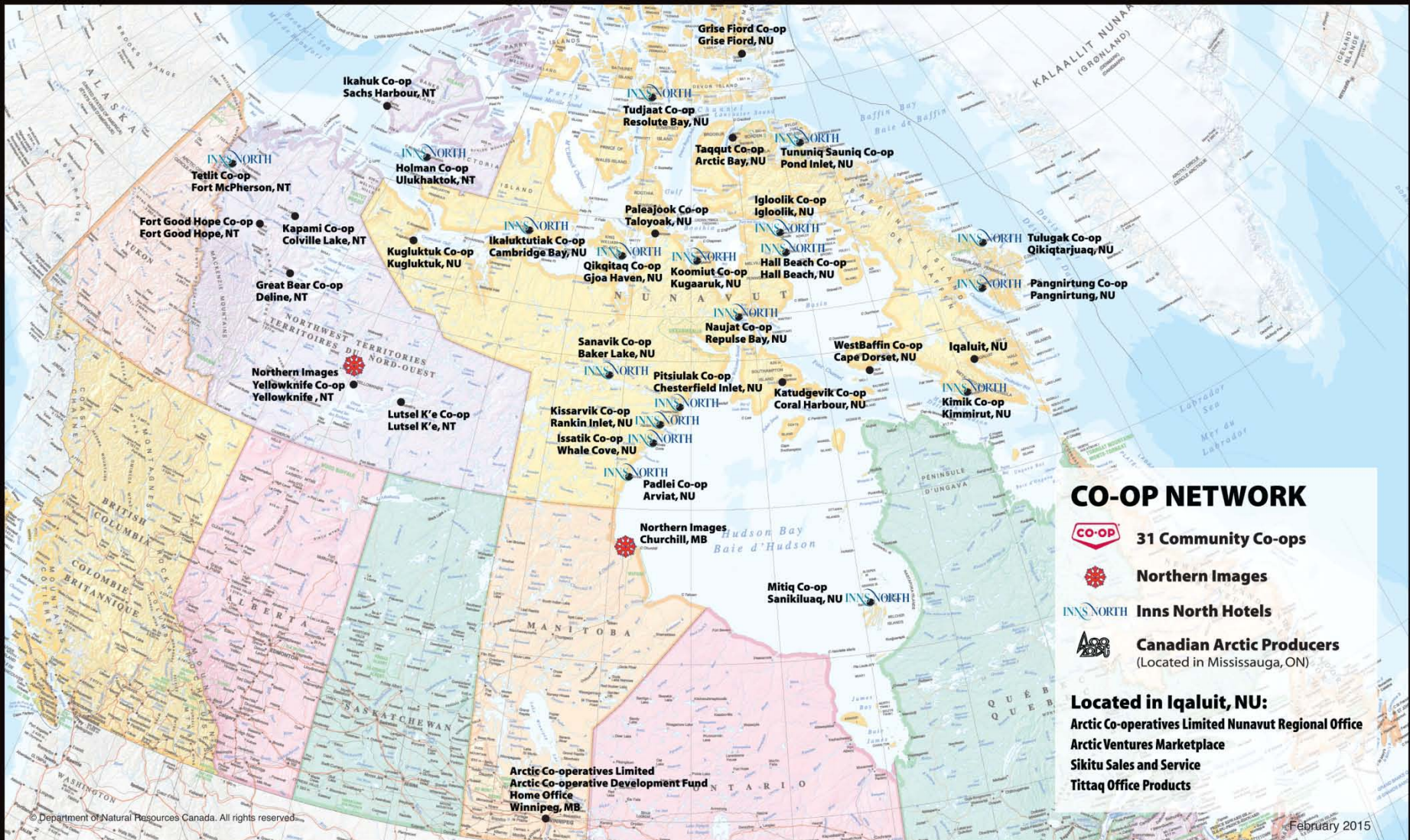
Co-operatives in Canada's Arctic



Our Vision...



“The co-operatives in Canada’s north share a vision of people working together to improve their social and economic well-being”



CO-OP NETWORK



31 Community Co-ops



Northern Images



Inns North Hotels



Canadian Arctic Producers
(Located in Mississauga, ON)

Located in Iqaluit, NU:

Arctic Co-operatives Limited Nunavut Regional Office
Arctic Ventures Marketplace
Sikitu Sales and Service
Tittaq Office Products

February 2015

Arctic Co-operatives Limited Arctic Co-operative Development Fund



A Brief History...



- In 1972, when representatives of 26 co-operatives met in Churchill, Manitoba they wanted to work together and pool their buying power in the purchase and transportation of merchandise for Co-op retail stores. Canadian Arctic Co-operative Federation Limited (CACFL) was formed
- In 1982, CACFL joins with Canadian Arctic Producers Co-operative Ltd. (CAP), an art marketing Co-operative and forms Arctic Co-operatives Ltd.
- The NWT Co-operative Business Development Fund (CBDF), now called the Arctic Co-operative Development Fund (ACDF), was incorporated in 1986

How Co-ops Work



- Each Co-op an independent legal entity
- Each Co-op community based, owned & controlled by local residents
- Member-owners of each Co-op elect a Board of Directors
- Board sets policy and hires a Co-op manager
- Each Co-op is self-sufficient



**Arctic
Co-operatives
Limited**



- **The 32 local Co-ops are owned and controlled by more than 20,000 individual members**
- **Member Co-ops employ 1,000 people in Nunavut, Northwest Territories and the Yukon**
- **The Co-op System in the north is the largest private sector employer of aboriginal people**

SYSTEM'S BUSINESS STRUCTURE

20,000 Individual Members

32 Member-Owned Co-ops

7 Board of Directors

CEO

7 Divisions

Support Department

Operational and Technical Support

Support Office



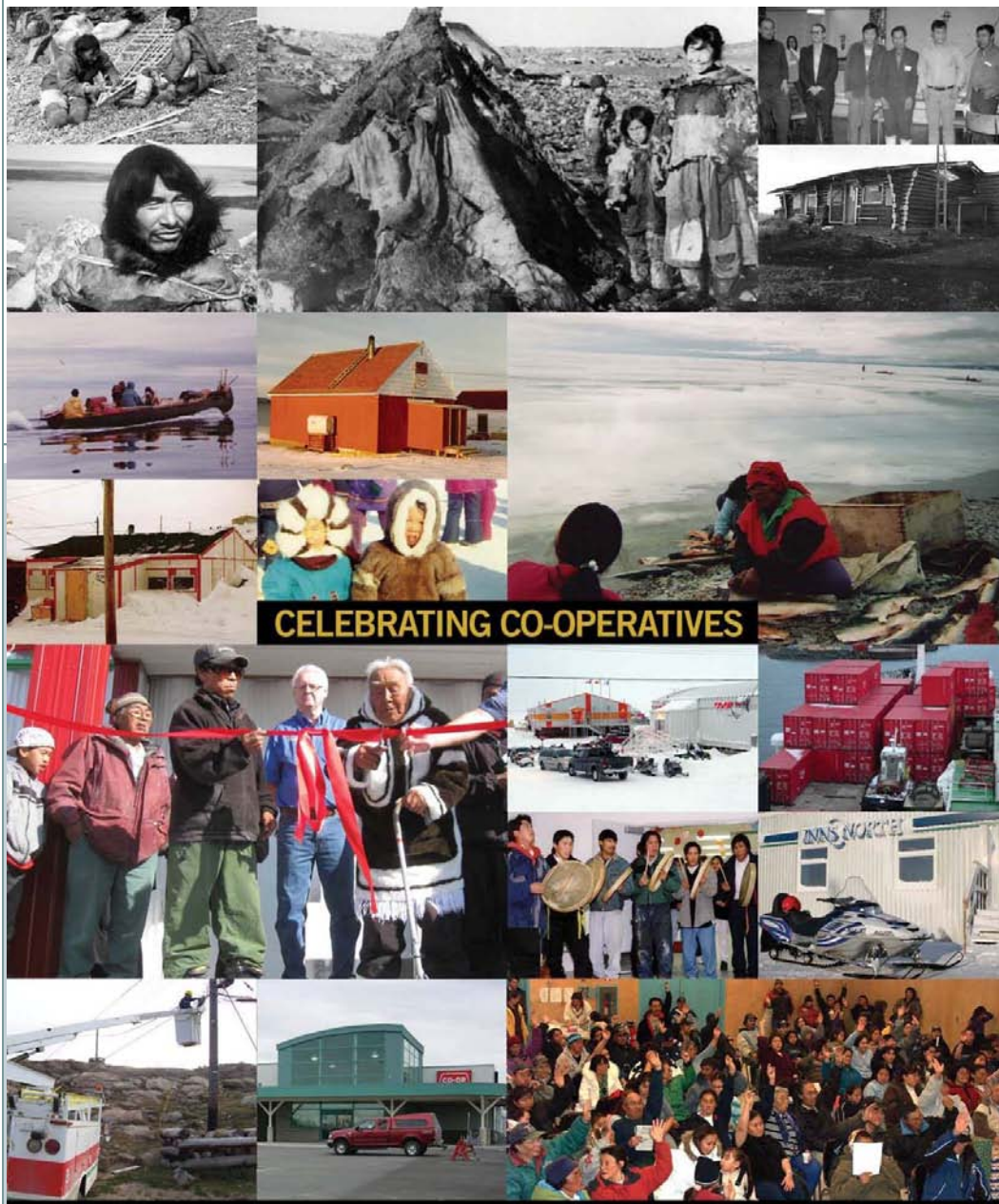
Arctic Co-operatives Limited
providing business supports:

- Information Technology (IT)
- Accounting
- Merchandise Supply and Logistics
- Human Resources
- Member Management Services
- Art Marketing
- Corporate Services



**Arctic
Co-operatives
Limited**





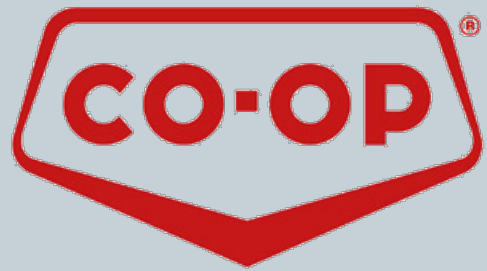
CELEBRATING CO-OPERATIVES



Businesses in the Co-op System



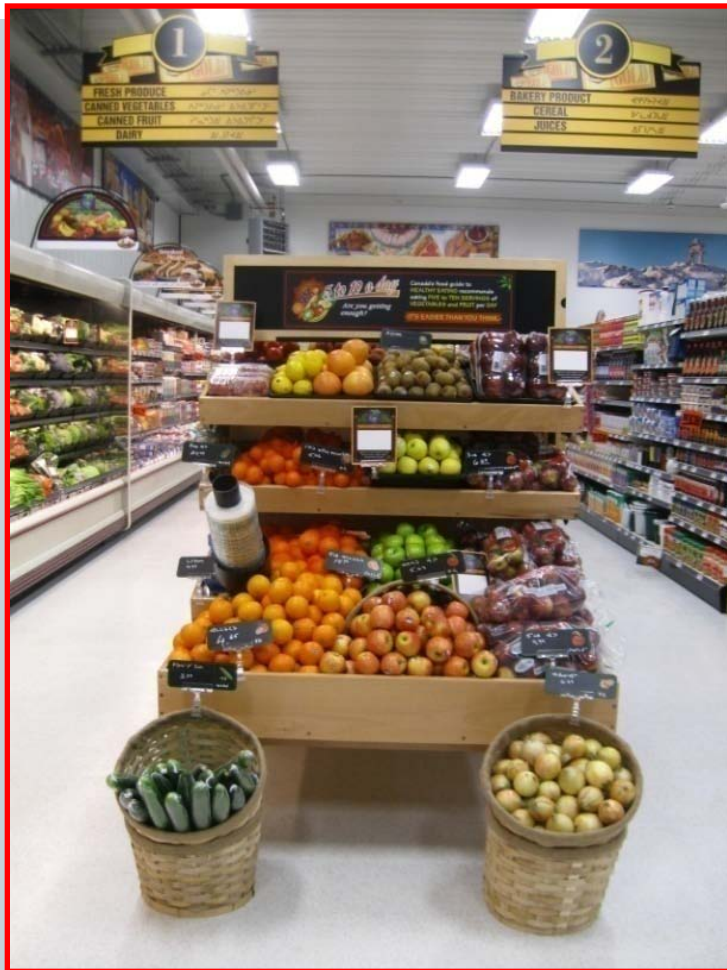
32 Retail Stores



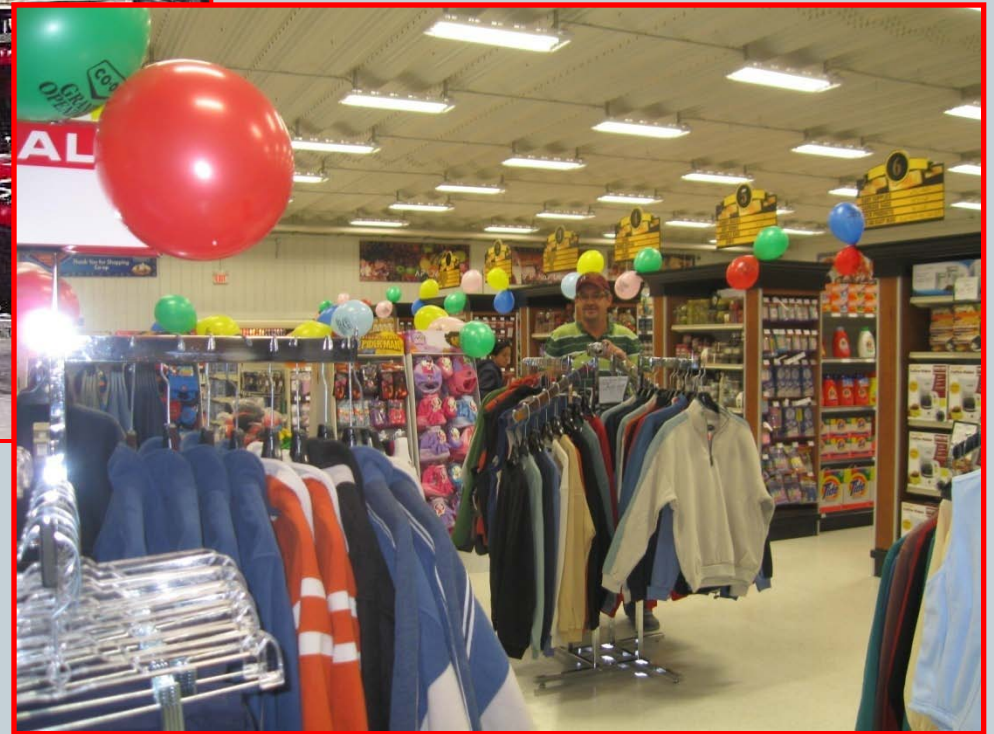
Retailing in the Arctic



Retailing in the Arctic



Retailing in the Arctic



Arctic Co-operative Development Fund



Supporting growth in Co-op operations:

- Facility development financing
- Long-term financing
- Working capital financing



20 Inns North Hotels



Serving business & tourist clients



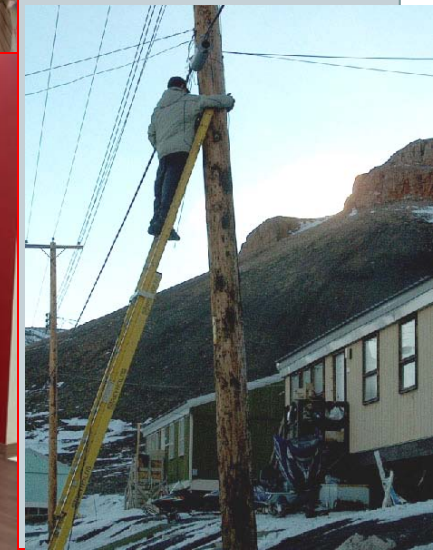
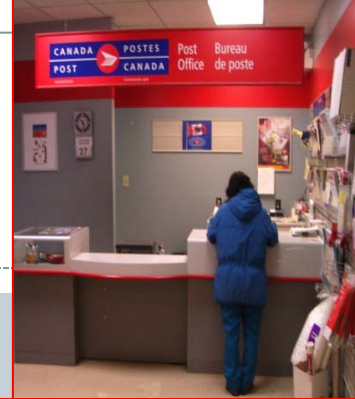
INNS NORTH



Other Businesses



- Cable TV Services
- Petroleum Delivery
- Restaurants
- Convenience Stores
- Post offices
- Building leases
- Construction
- Agencies & other contracts





Co-op System Capacity



Co-op System Capacity



Volume purchasing:

- \$200+ million in support system sales
- Wholesale supply to all Regions of Nunavut and Northwest Territories.

Large variety of supplier contacts

- Food and other consumables
- Fuel / Lubricants
- General Merchandise
- Outerwear
- Snowmobile / ATVs
- Steel and Lumber
- Light and Heavy-Duty vehicles

Co-op System Capacity

Transportation



Co-op System Capacity

Nunavut Sealink & Supply

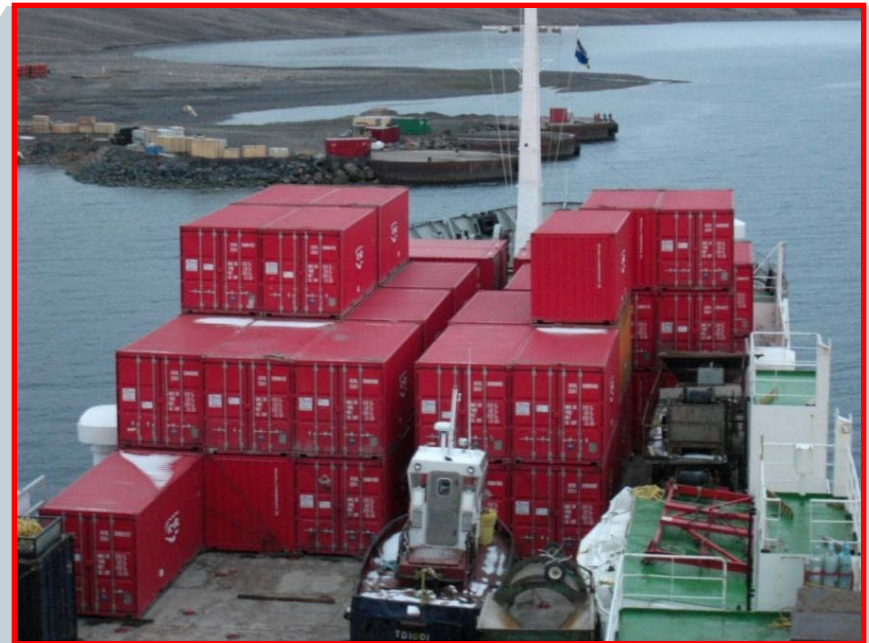


Co-op System Capacity



Container Fleet

- Fully-capitalized fleet
- Over 1,000 containers





CELEBRATING CO-OPERATIVES



Supporting
Local Co-op's
Means you're
Investing in the
Community



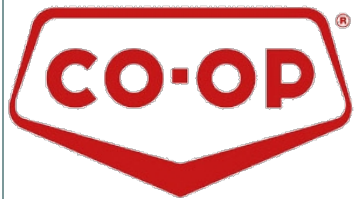
Training & Development

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Development of local employees remains a key area of focus. Arctic Co-op's Strategy for Training for Arctic Technicians (STAT) program was introduced in 2012 to help to create long-term opportunities for learning and advancement in Arctic communities

- Co-ops have paid over \$880,000 in salaries for on-the-job training and over \$410,000 in salaries for employees to attend workshops/courses.
- 364 employees from 30 Co-ops have received training since the STAT program was introduced in 2012.



Investing in People



Financial Literacy Program



Arctic Co-operatives partnered with

- Gay Lea Foods Co-op
- Canadian Co-operative Association (CCA),
- Financial Consumer Agency of Canada (FCAC)

A Financial Literacy Program was developed to assist with understanding various financial concepts and as a community builder, we continue to deliver these financial literacy workshops in Co-op communities.

Tundra Take-Back

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Tundra Take-Back

Northern End-of-Life
Vehicle Recycling Program



Tundra Take-Back is designed to de-pollute and recycle end-of-life vehicles found in Canada's North.

During the 2014 pilot year, Summerhill Impact worked alongside vehicle recycling professionals, government, industry partners, and community members in two Nunavut communities to decommission 80 end-of-life vehicles.

10 decommissioned, crushed, packed, and removed vehicles



70 additional decommissioned vehicles

Hg

15

grams of mercury



4,368

liters of fuels, oil, lubricants



1,375

tires



400

liters of antifreeze

Pb

20

kilograms of lead

31 TONNES

total weight of recovered pollutants and recyclables from Arviat, Nunavut and Gjoa Haven, Nunavut



<http://findingtruenorth.ca/tundra-take-back>

<http://summerhillimpact.org/projects/tundra-take-back>

The Co-op System forged a partnership with Summerhill Impact supporting the Tundra take back Program bringing a legacy of environmental benefits to Co-op communities.

The program took end-of-life vehicles and de-polluted and recycled them. This environmental health initiative protects water quality, improves pollution prevention while vastly improving the Arctic landscape.



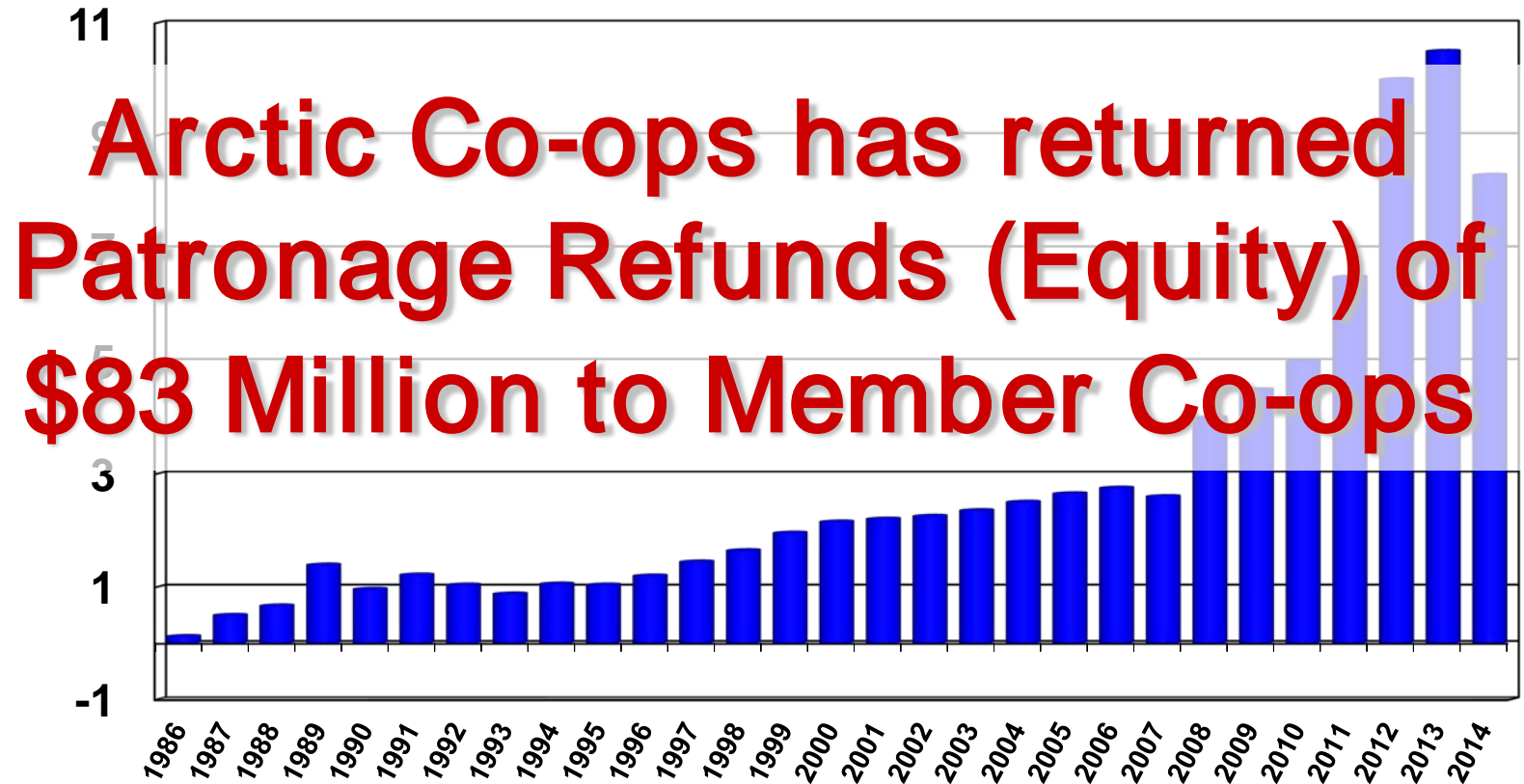


Co-operatives in Canada's Arctic





Arctic Co-operatives Limited 2014 Patronage Refund (Equity)



29 Year Cumulative Patronage Refunds (Equity)

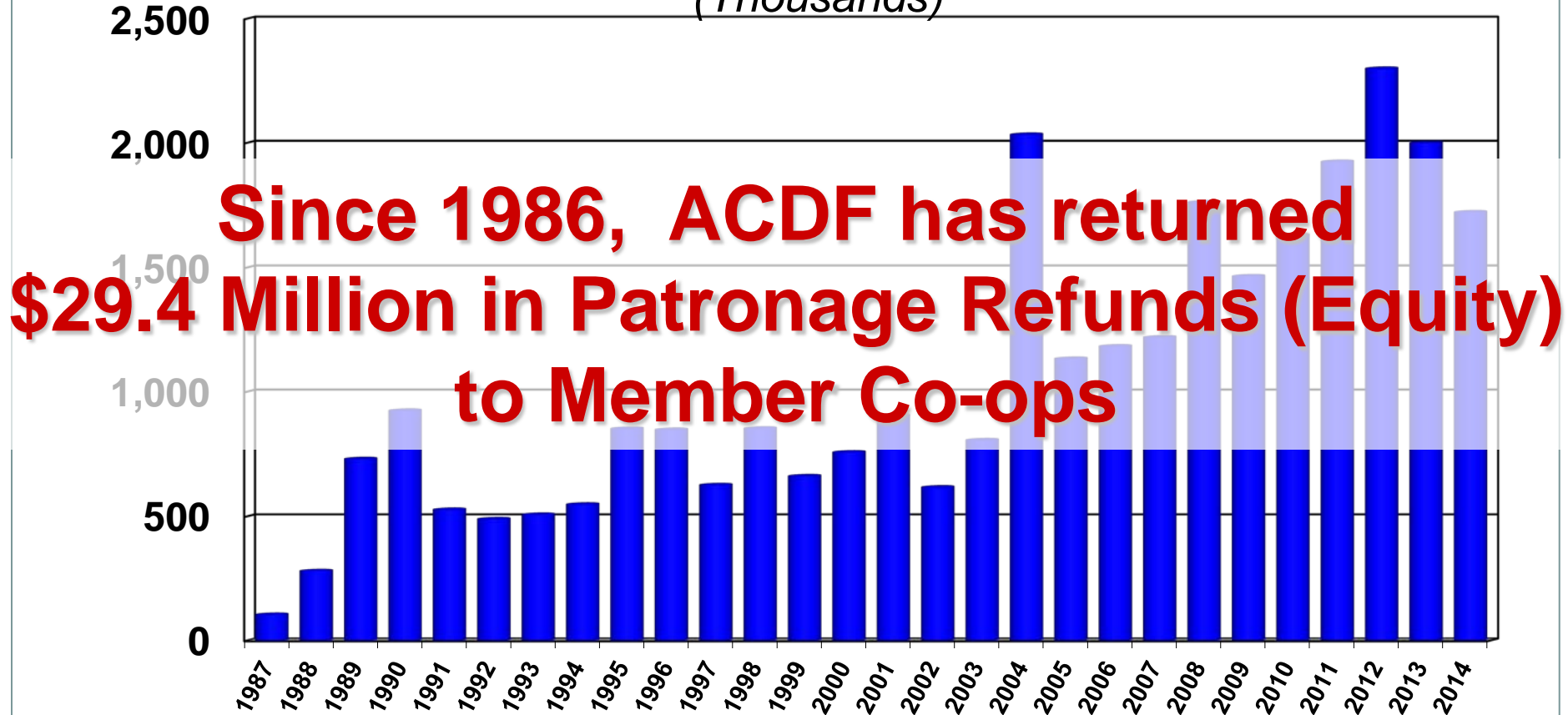


Arctic Co-op Development Fund

2014 Patronage Refund (Equity)



(Thousands)





KONO TATTUINEE
PRESIDENT
ARCTIC CO-OPERATIVES LIMITED